## MINUTES OF THE 108TH SLBC MEETING HELD ON 12<sup>TH</sup> MARCH, 2020 AT HOTEL VIVANTA BY TAJ, PANAJI GOA.

The 108<sup>th</sup> Meeting of the State Level Bankers Committee, Goa State was held on 12<sup>th</sup> March, 2020 at Hotel Vivanta Taj, Panaji Goa under the Chairmanship of Shri Parimal Rai, Chief Secretary Government of Goa. The other dignitaries present during the meeting were Shri Haridas K V, Deputy Managing Director (RB) State Bank of India, Shri K. Nampoothiri, General Manager, Reserve Bank of India, Smt. Kamakshi Pai, Chief General Manager, NABARD, Shri. Sanjay Kumar, Revenue Secretary, Government of Goa, and Shri Sanjay Kumar, General Manager, State Bank of India and SLBC Convener.

- 2. The meeting was also attended by other Senior Officials from State Government and Sponsoring Agencies, Senior Executives of Commercial Banks, representatives of Co-operative Banks / State Co-operative Banks, Lead District Managers, North Goa & South Goa.
- 3. Shri Sanjay Kumar, General Manager and Convener of the meeting welcomed the Hon'ble Chief Secretary, Govt. of Goa and all the participants.
- 4. Shri Haridas K. V. Deputy Managing Director, State Bank of India in his opening address said that SLBC comprises of all Bankers and each and every Bank representative should be present to make this meeting more meaningful. The Chief Secretary agreed with his views and emphasized an attendance of all concerned
- 5. Shri. Santosh Mohapatra, Deputy General Manager (ABU), SBI, LHO, Maharashtra, Mumbai and Member Secretary SLBC Goa piloted the discussion on agenda. He thanked all the stake holders for their active support, and appraised the house about the agenda items that would be discussed

Agenda Item-wise discussion and action points are given in the Annexure – I.

6. Shri Parimal Rai, Hon'ble Chief Secretary in his concluding remarks advised that ACP should be realistic since it is discouraging if the targets are not achieved. He requested all participants to take utmost care during the COVID-19 pandemic, especially since Bankers deal with a lot of papers and currency notes. He urged Banks to provide necessary facilities such as soaps, sanitizers, masks etc. to their staff.

He further stated that merger of Banks may be a major challenge for the banking sector till things stabilize fully. Banks should ensure that their customers are not put to inconvenience. He also requested RBI to exercise adequate oversight on co-operative Banks.

7. Smt. Kamakshi Pai, CGM NABARD requested the Industry Representative to make a presentation about various Government schemes relevant to Banks. She further stated that SLBC may call other



important stakeholder departments like Solar Energy, Housing Board, Tourism, and Education, Transporters as special invitees, to convey / communicate their plans / strategies and opportunities for financing these sectors. Smt. Pai advised that NABARD has given support to ICAR for post-harvest management, farmers training, integrated pest management programs, soil health testing etc., as enablers for doubling farmer's income.

- 8. Shri K. Nampoothiri, General Manager, RBI said that same issues are repeatedly being discussed over the years in various SLBCs, such as data purity, meetings not attended by bankers etc. All Departments / Bankers should come together, to make these meetings meaningful. Higher-level officials of all the Banks should attend SLBC meetings and make meaningful headway in achievement of the targets.
- 9. The meeting ended with a vote of thanks by Shri Ravi Kumar Majumdar, Deputy General Manager (B&O), SBI, Panaji Goa. He requested all to participate in the flagging off ceremony of two Digital Vans by SBI, which were flagged off by the Chief Secretary and other dignitaries.

The list of participants is enclosed as Annexure II.

State Bank of India Local Head Office, Maharashtra

Date: 05.06.2020

General Manager (NW-I) & Convener, SLBC Goa



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	Financial Literacy camps				Aadhar seeding	Timely submission of Shri data dissa their vario	Agenda Item
GM, RBI mentioned that as part of RBI Financial initiative, they have approached Education Department to include "Financial Literacy" in the school curriculum for students from VIII to 12th Standard and they need	Literacy CGM NABARD Panaji, confirmed that 295 Financial Literacy camps have been conducted and supported by NABARD.	General Manager, SBI assured that the SLBC will collect the information from all banks regarding number of accounts which are seeded with mobile number	The Chief Secretary also wanted to know the number of accounts linked with mobile number. He suggested that wherever Aadhar seeding is not done, an SMS should go to all the customers on their recorded mobile number with a request to provide the Aadhar details.	DMD, SBI stated that there is no such functionality available at present in the banking system.	Chief Secretary wanted to know whether seeding of Aadhar number with one bank will automatically cover the other bank accounts of customer.	Shri Haridas K. V. DMD (RB) SBI expressed dissatisfaction about Kotak Mahindra Bank regarding their non submission of data and non attendance in various SLBC meetings.	Discussions Held
Hon'ble Chief Secretary advised that Education Department, Govt. of Goa is going to include Financial	All FLCs to organize All FLCs targeted camps (7 camps per FLC) during next quarter.		All banks to submit the data All Banks related to accounts seeded / not seeded with Mobile number to SLBC for review in the next SLBC meeting.			SLBC to write to Head SLBC Office of Kotak Mahindra Bank	Action Point
7	All FLCs		All Banks			SLBC	Action by

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			Unbanked villages	Data on KCC cards	
DMD, SBI suggested to increase remuneration of BCs and also entrust them with some extra jobs such as recovery of bad loans etc. which may increase their income level.	Chief Secretary opined that there should be a banking point in every village and banks should be in touch with IT secretary wherever there is connectivity issue since each village in GOA is having 1 GB Network of optical fiber.	Central Bank of India:  A) Cavrem village will be covered by 31.03.2020.  B) Satrem village is situated in a forest area and Bank is finding it difficult to find a BC there.  Bank of India: They are identifying a BC for Caranzol and will be covered very soon.	Bank of Baroda: Since Verlem branch is within 4 Kms radius of the existing branch, it should not be considered as unbanked .Suitable updation to be made in GIS app.	The DGM, RBI requested all Member banks to give separate data of KCC to Fisheries and Animal Husbandry.	the intervention of the Government in this matter.
Banking Correspondents All Banks (BC) may be entrusted with extra job like recovery of bad loans to increase their income level.	at the earliest.  Banks having any connectivity issue, should Bank of India be in touch with IT  Department, Government of Goa.	Central Bank of India to Central appoint BC/CSP in Satrem of India village at the earliest.  Bank of India to follow the issue with village Panchayat and appoint BC at Caranzol		Banks to submit the data of All Banks KCC to Fisheries and Animal Husbandry to SLBC	Inclusion related chapters in Syllabus from next year
I Banks	ınk of India	entral Bank India		ll Banks	

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	Social Security Schemes PMJJBY, PMSBY, APY		PMMY			PMJDY – DMD, SBI sug. Zero balance accounts balance accounts A) SMS in Ich holders w B) Benefits beneficiar
DMD, SBI advised that Banks should make efforts to increase the numbers and arrange to cover every individual with these Social Security schemes.  General Manager, SBI advised that under PM Kissan drive, KCC customers are to be invariably covered under APY, PMSBY & PMJJBY.	Security The Chief Secretary requested for better performance in the Social Security schemes and urged the Bankers PMSBY, to improve their performance.	The General Manager, RBI advised all banks to ensure PMMY targets are achieved by 31.03.2020.	DMD, SBI said that the target for Mudra Loan to be achieved by 31/03/2020 since it is monitored by DFS. He mentioned about the CLP product and requested Banks to create awareness about this product where people can apply online and requested Banks to ensure maximum sanctions under Mudra.	GM, SBI added that after this exercise, the SLBC will take up with DFS with reasoned recommendations and obtain permission for closure of these accounts.	The Chief Secretary also suggested to find out if any funded accounts are being maintained by this zero balance account holders.	DMD, SBI suggested strategies for activating zero balance accounts  A) SMS in local language to be sent to the account holders wherever mobile number is available.  B) Benefits of RuPay to be explained to the beneficiaries.
	Member Banks to continue All Banks enrollments under all the schemes.		Banks to ensure maximum All Banks sanctions under PMMY to achieve targets given.		Banks to submit the list to SLBC for recommending DFS to obtain permission	Banks to list all the accounts All Banks having mobile number and contact the customer for funding the Zero balance account.
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				Digital District
a digital wave. NABARD also gives PoS / m-PoS machines under the Financial Inclusion Fund.  Chief Secretary informed the forum that all Government payments are made through DBT / online only, not a single transaction made through cheque.	CGM, NABARD confirmed that NABARD will take care of Goa State Co-op Bank. They will be given mobile Van. V-sat deployment, Solar Power components etc. They have also arranged a Nukkad play through which digital awareness will be created in the villages. The BCs also can be involved in creating	DMD SBI stated that every Bank should have a Nodal Officer. The Nodal Officer should get data from their MIS center and SLBC will call only the Nodal Officer at any point of time who will give the digital information at any given time. The authority has to check the data as this is monitored at DFS level.	Smt. Yamini, DGM, Digital Banking, SBI, stated that every person has more than 1 account in different Banks. Taking the overall banking system, 50% of the accounts are covered by RuPay Cards and 17% by INB, 12% by UPI. Only 30% of the accounts are to be given any of the digital products to achieve 100% target.	GM, SBI informed that North Goa district has been all identified for 100% digitally enabled and Government con of India has specified the target i. e. 100% digitization the of Identified District by Oct 2020. He also urged that the Sub- Committee on digitization should meet monthly or fortnightly to assess the progress. SBI Digital Yaans will go from village to village and open accounts.
				been All Member Banks to make All Banks ment concerted efforts to achieve ation the goal.  that meet SBI open
				All Banks

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CD Ratio	Doubling of Farmers' Income by 2022.				ACP achievement.
CGM, NABAARD informed that the CD ratio of the	DGM, SBI advised to follow the parameters given by NABARD to assess the performance under doubling of farmers' income.	GM, SBI urged all the Banks to rise to the occasion and bridge the gap between the PM Kisan beneficiaries and the KCC account holders and cover all PM Kisan beneficiaries by April 2020 He also requested all Bankers to share KCC information in the format circulated by DFS for onward transmission to DFS.	CGM NABARD requested that future data should give bifurcation of KCC for (1) Crops (2) Animal Husbandry (3) Fisheries by all Banks	The GM, RBI said that Block level data is the base and is very much required. However, the data was not available at BLBC. Unless aggregated at grass root level, ACP may not be realistic and under achievement will be perennial issue.	DMD, SBI stated that NABARD identifies the potential and plans are prepared by each Banks. The ACP targets should be achieved 100%. Targets should be realistic. Bankers should also look at investment credit.
LDM North Goa and LDM LDMs	All Banks please go through All Banks the parameters given by NABARD and submit the information / data to SLBC.	All banks to cover All PM – All Banks KISAN beneficiaries by April 2020 and share the data in the format of DFS, to SLBC.			All Banks and LDMs to take All Banks care while preparing Annual LDMs Credit Plan
	CGM, NABAARD informed that the CD ratio of the	Doubling of Farmers' DGM, SBI advised to follow the parameters given by Income by 2022.  NABARD to assess the performance under doubling of farmers' income.  CD Ratio  CGM, NABAARD informed that the CD ratio of the	GM, SBI urged all the Banks to rise to the occasion and bridge the gap between the PM Kisan beneficiaries and the KCC account holders and cover all PM Kisan beneficiaries by April 2020 He also requested all Bankers to share KCC information in the format circulated by DFS for onward transmission to DFS.  Doubling of Farmers' DGM, SBI advised to follow the parameters given by NABARD to assess the performance under doubling of farmers' income.  CGM, NABAARD informed that the CD ratio of the	CGM NABARD requested that future data should give bifurcation of KCC for (1) Crops (2) Animal Husbandry (3) Fisheries by all Banks  GM, SBI urged all the Banks to rise to the occasion and bridge the gap between the PM Kisan beneficiaries and the KCC account holders and cover all PM Kisan beneficiaries by April 2020 He also requested all Bankers to share KCC information in the format circulated by DFS for onward transmission to DFS.  Doubling of Farmers' DGM, SBI advised to follow the parameters given by NABARD to assess the performance under doubling of farmers' income.  CGM, NABAARD informed that the CD ratio of the	The GM, RBI said that Block level data is the base and is very much required. However, the data was not available at BLBC. Unless aggregated at grass root level, ACP may not be realistic and under achievement will be perennial issue.  CGM NABARD requested that future data should give bifurcation—of—KCC—for—(1)—Crops—(2)—Animal Husbandry (3) Fisheries by all Banks  GM, SBI urged all the Banks to rise to the occasion and bridge the gap between the PM Kisan beneficiaries and the KCC account holders and cover all PM Kisan beneficiaries and beneficiaries by April 2020—He also requested all Bankers to share KCC information in the format circulated by DFS for onward transmission to DFS.  Doubling of Farmers' DGM, SBI advised to follow the parameters given by NABARD to assess the performance under doubling of farmers' income.  CGM, NABAARD informed that the CD ratio of the

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Digitization of records				
of land				
Shri Sanjay Kumar, Secretary (Revenue & IT), Govt. of Goa gave a detailed step by step presentation as how to access the Land records online. Any encumbrances recorded in the Record of Rights relating to this property will be reflecting in the "Others" column. He also assured that a "write only" facility will be given to the Bankers where they can mention about any loan given on the property which the Bankers can use for MIS purpose.	DMD, SBI requested that NABARD should identify areas / projects across the State. SLBC should connect with all the Development Institutes, identify potentials, prepare an Implementation Action plan and constitute a committee to suggest implementable strategies.	Chief Secretary requested that Sub-Committee Meetings in South Goa should be held immediately. He also said that Director of Accounts, EDC and RCS should be part of SLBC and they should come with proper data of lending in the State.	GM RBI stated that in South Goa the sub-committee meetings are not taken in the right spirit and not held for the past 2 years. SLBC should take note of this and ensure that sub-committee meetings are held every quarter.	suitable action.
Any further improvement All Banks required are welcome and should be advised to Secretary (Revenue). All recommendations/ suggestions will be accepted.	NABARD		LDM South Goa to conduct LDM Special Sub-committee for Goa CD ratio in the month of March 20, only.	
anks	ARD		South	

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		Data flow at LBS Fora	Timely submission of data	Market intelligence
GM RBI advised that Banks should be allowed to submit the data in the vogue format for next 1 or 2 quarters till they are finally ready to submit the merged data.	DMD SBI advised that Merged banks should also give data through Standardized data flow. Banks should take up the issue with their IT department.	LBS The Convener, SLBC requested all Member Banks to All Banks please ensure All Banks ensure migration to the new system of data extraction migration to the new from CBS/MIS. He also confirmed that the SLBC Standardize Data System portal is ready for accepting the data.	Timely submission of DGM, RBI said that Banks should ensure submission All Banks to ensure that a All Banks data of data timely and accurately. He also suggested that senior level official will the attendance at the DCC/DLRC/SLBC should be of attend the DCC /DLRC senior level officials.	Chief Secretary urged the need to be alert and vigilant especially in co-operative sector. Any negative vigilant and in case of any indicators should be immediately taken up by Reserve Bank of India to save inconvenience to people at large.  DMD SBI said that SBI engages ethical hackers every year who come out with minor issues every time. Every Bank has to be cautious about various facilities offered to customers and ethical hacking should be dalert and All Banks Bankers to be alert and All Banks wigilant and in case of any negative indicators, the matter should be taken up with RBI immediately.  With RBI immediately.  Every Bank has to be alert and All Banks are specially vigilant and in case of any negative indicators, the matter should be taken up with RBI immediately.
		All Banks please ensure migration to the new Standardize Data System from the next quarter i.e.	All Banks to ensure that a senior level official will attend the DCC /DLRC /SLBC meeting.	ert and vigilant Bankers to be alert and Any negative vigilant and in case of any up by Reserve negative indicators, the eople at large. matter should be taken up with RBI immediately. hackers every es every time. arious facilities ing should be ystem safe.
		All Banks	All Banks	All Banks



## 108TH SLBC GOA MEETING HELD ON 12.03.2020

## LIST OF PARTICIPANTS

		GOVERNMENT OF GOA	
1	Shri. Parimal Rai	Chief Secretary	Govt. of Goa
2	Shri. Sanjay Kumar	Secretary Revenue	Govt. of Goa
3	Smt. Maya Pednekar	Under Secretary Finance	Govt. of Goa

		RESERVE BANK OF INDIA		
4	Shri. K Nampoothiri	General Manager	RBI, Panaji	
5	Shri. Carey Mascarenhas	Assistant General Manager	RBI, Panaji	

		STATE BANK OF INDIA	
6	Shri Haridas K. V.	Deputy Managing Director (RB)	SBI, Corporate Centre, Mumbai
7	Shri Sanjay Kumar	GM & Convener SLBC Goa	SBI, LHO Maharashtra
8	Shri Santosh Kumar Mohapatra	DGM & Member Secretary, SLBC Goa	SBI, LHO Maharashtra
9	Shri Sandeep Kumar	AGM, RBO - I	SBI, RBO-I, North Goa
10	Shri Mohan Rao	AGM, RBO - II	SBI, RBO-II, South Goa
11	Smt. Shivani Nayak	Chief Manager (FI)	CMFI & Nodal Officer, SLBC Goa
12	Shri Sunil Kumar	Lead District Manager	SBI, LDM North Goa
13	Shri Rajiv Tiwari	Lead District Manager	SBI, LDM South Goa
14	Shri Sunil Revandkar	Manager (Agri & LB)	SBI, LHO Maharashtra

		NABARD		
15	Ms. Kamakshi Pai	Chief General Manager	NABARD	LE L
16	Shri. N. Narayana Raju	Assistant General Manager	NABARD	4179

		GOVERNMENT DEPARTMENTS	
17	Shri. Prashant Kamat	Functional Manager	DITC
18	Shri. Sudin Pai Kuchelkar	SA	KVIB
19	Shri. Shivanand Wagle	Deputy Director	Agriculture Dept.
20	Smt. MeghaKerkar	Supdt of Fisheries	Fisheries
21	Smt. ZigyasaMurkar	Asst. Supt. Of Fisheries	Fisheries
22	Shri. Bhaskar Naralkar	Nodal Officer NRLM, DRDA-North	DRDA
23	Shri. Siddhivinayak Naik	Director	Civil Supply
24	Shri. Mansoor Shaikh	Division Engineer	BSNL
25	Shri. S C Vete	DGM	BSNL
26	Shri. A. K. Banerjee	Director	GCCI
27	Shri. Hemkumar Gopalakrishnan	Regional Manager	NHB
28	Shri. Daniel Cardoso	Manager	HUDCO
29	Shri. Srinivas Bitlingu	Officer in Charge	COIR BOARD, SRO Sindhudurg
30	Shri. Sanjay Dayal	Sr. Divisional Manager	LIC, Panaji
31	Shri. Rajendra Gaude	Jt. Director of A/c	Electricity Dept
32	Shri. (Dr.) Merwin Lopes	Deputy Director	Animal Husbandry
33	Shri B. Pattabiraman	Senior Postmaster	Post Office, Panaji HPO



		PUBLIC SECTOR BANKS	
34	Shri. Shreeram Sharma	Senior Manager	Allahabad Bank
35	Shri. Ravi Kumar K	Chief Manager	Andhra Bank
36	Shri. Amulya Kumar	Deputy General Manager	Bank of Baroda
37	Shri. Rishabh Kamble	Manager PS	Bank of Baroda
38	Shri. Sandeep Patkar	Chief Manager	Bank of India
39	Shri. Pawan Kulkarni	Sr. Manager	Bank of India
40	Shri. Atul Joshi	Assistant General Manager	Bank of Maharashtra
41	Shri. Swadhin Kadam	Manager	Bank of Maharashtra
42	Shri. Pradeepa Bhakta	Assistant General Manager	Canara Bank
43	Shri. Raghavindra	Officer	Canara Bank
44	Shri. Sanjeet Kumar	Chief Manager	Central Bank of India
45	Shri. Sunil Vidhate	Manager	Central Bank of India
46	Smt. A. Sharada Murthy	Deputy General Manager	Corporation Bank
47	Shri. ShrivallabhParadkar	Manager	Corporation Bank
48	Shri. Vineeth G.	Branch Manager	Indian Bank
49	Shri. Ashok Arunachalam	Chief Manager	Indian Overseas Bank
50	Shri. Onkar Kulkarni	Chief Manager	Oriental Bank of Commerce
51	Shri. Prasanth H	Officer	Punjab & Sind Bank
52	Shri. V K Kaushik	Deputy Chief Manager	Punjab National Bank
53	Shri. Rajneesh Kumar	Deputy Regional Manager	Syndicate Bank
54	Shri. Lawrence V K	Sr. Manager	Syndicate Bank
55	Shri. B. P. Singh	Area Manager	UCO Bank
56	Shri. Mukesh Kapure	Chief Manager	UCO Bank
57	Shri. Prashant Kumar Sahoo	Assistant General Manager	Union Bank of India
58	Shri. Tapan Kumar Patra	Deputy General Manager	United Bank of India
59	Shri. Anmol Topno	Sr. Manager	United Bank of India
60	Shri. Milian D'Souza	Assistant General Manager	IDBI Bank Ltd

		PRIVATE SECTOR BANKS	
61	Shri.Aurecio Andrade	Manager	Bandhan Bank
62	Smt. Charmaine Fernandes	AVP	Axis Bank Ltd.
63	Shri. Srijith Pai M S	Asst. Manager	Catholic Syrian Bank Ltd.
64	Shri. Surendranath N.	Regional Head	Federal Bank Ltd.
65	Shri. Jairam Shirodkar	Govt. Business RM	Indusind Bank Ltd.
66	Shri. Suresh H R	Senior Branch Manager	Karnataka Bank Ltd.
67	Shri. Samir Lotlikar	VP Cluster Head	HDFC Bank Ltd.
68	Shri. Ajit Dalvi	SVP Circle Head	HDFC Bank Ltd.
69	Shri. Anant Samant	Cluster Head	HDFC Bank Ltd.
70	Shri. Richard Rosario	Regional Head	ICICI Bank Ltd.
71	Shri. Sreekumar G Shenvi	Manager	Karur Vysya Bank Ltd.
72	Shri. Virendra Lotlikar	Asst. Manager	Yes Bank Ltd.



		COOPERATIVE BANKS	
73	Shri. Sanjiv Kenkre	Manager	Bicholim Urban Coop Bank Ltd.
74	Shri. Sadashiv Phadte	Deputy CEO	The citizen Co-op Bank Ltd.
75	Smt. Varsha Dhaimodkar	General Manager (P & S)	The Goa State Coop Bank Ltd.
76	Shri. H D Ghantkar	Managing Director	The Goa Urban Coop Bank Ltd.
77	Shri. Vaikunth Naik	Branch Manager	Madgaum Urban Coop Bank Ltd.
78	Shri. Narendra Tilve	Officer	Mapusa Urban Coop Bank Ltd.
79	Shri PrassannakumarShetgaonkar	Officer	Mapusa Urban Coop Bank Ltd.
80	Smt. ParneetaRege	Officer	NKGSB Coop Bank Ltd.
81	Shri. Suresh Gosavi	Assistant General Manager	Apna Sahakari Bank Ltd.
82	Shri. Pushkar Deodhar	Senior Manager	TJSB Sahakari Bank Ltd.
83	Shri. Shrinivas Shetty	Assistant Branch Manager	ShamraoVithal Coop Bank Ltd.
84	Smt. Deepti Samant	CEO	The Womens Coop Bank Ltd.
85	Ms. Antara Mahatme	Clerk	The Womens Coop Bank Ltd.
86	Smt. Janice Plavinkal	Sr Manager	The Citizen Credit Coop Bank Ltd
87	Smt. SweejaParab	Branch Manager	AU Small Finance Bank Ltd.

	ABSENTEE BANKS	
1	1 DCB Bank Ltd.	
2	RBL Bank Ltd.	
3	Jammu & Kashmir Bank Ltd.	
4	Kotak Mahindra Bank Ltd.	
5	South Indian Bank Ltd.	
6	Konkan Merchantile Coop Bank Ltd.	
7	Saraswat Coop Bank Ltd.	
8	PMC Bank Ltd.	
9 GP Parsik Janata Sahakari Bank Ltd.		
10	Jana Small Finance Bank Ltd.	
11	Ujjivan Small Finance Bank Ltd.	

